

# Additional information

## Reconciliation for the organic development of key figures for the prior-year period <sup>a</sup>

For the organic presentation of figures, prior-period comparatives are adjusted for the effects of changes in the composition of the Group, exchange rate effects, and other effects. This improves the informative value of the prior-year comparatives by taking account of changes to the company's structure or exchange rates.

millions of €

|   | Q1-Q3<br>2024 | Q1-Q3<br>2023 | Change          | Change<br>%   | Reconciliation to organic<br>figures |  | Organic change           |                 |               |
|---|---------------|---------------|-----------------|---------------|--------------------------------------|--|--------------------------|-----------------|---------------|
|   |               |               |                 |               | Recon-<br>ciliation<br>Q1-Q3<br>2023 | Of which:<br>exchange<br>rate<br>effects | Organic<br>Q1-Q3<br>2023 | Change          | Change<br>%   |
| <b>Revenue</b>                                  | <b>84,838</b> | <b>82,616</b> | <b>2,221</b>    | <b>2.7</b>    | <b>(157)</b>                         | <b>(194)</b>                             | <b>82,459</b>            | <b>2,379</b>    | <b>2.9</b>    |
| Germany   | 19,132        | 18,598        | 534             | 2.9           | (3)                                  | (3)                                      | 18,594                   | 538             | 2.9           |
| United States                                   | 54,584        | 53,455        | 1,129           | 2.1           | (119)                                | (176)                                    | 53,336                   | 1,248           | 2.3           |
| Europe  | 9,142         | 8,678         | 464             | 5.3           | (16)                                 | (15)                                     | 8,662                    | 480             | 5.5           |
| Systems Solutions                               | 2,966         | 2,865         | 100             | 3.5           | 7                                    | (1)                                      | 2,872                    | 94              | 3.3           |
| Group Development                               | 6             | 108           | (102)           | (94.0)        | (99)                                 | 0  | 9                        | (2)             | (27.3)        |
| Group Headquarters & Group Services             | 1,659         | 1,718         | (59)            | (3.4)         | 0                                    | 0  | 1,718                    | (59)            | (3.4)         |
| <b>Service revenue</b>                          | <b>71,700</b> | <b>69,025</b> | <b>2,675</b>    | <b>3.9</b>    | <b>(72)</b>                          | <b>(164)</b>                             | <b>68,953</b>            | <b>2,747</b>    | <b>4.0</b>    |
| Germany   | 16,771        | 16,440        | 331             | 2.0           | (3)                                  | (3)                                      | 16,437                   | 335             | 2.0           |
| United States                                   | 45,280        | 43,508        | 1,772           | 4.1           | (96)                                 | (136)                                    | 43,412                   | 1,867           | 4.3           |
| Europe  | 7,662         | 7,209         | 453             | 6.3           | 27                                   | (24)                                     | 7,236                    | 426             | 5.9           |
| Systems Solutions                               | 2,878         | 2,792         | 87              | 3.1           | 7                                    | (1)                                      | 2,798                    | 80              | 2.9           |
| Group Development                               | 0             | 0             | 0               | n.a.          | 0                                    | 0  | 0                        | 0               | n.a.          |
| Group Headquarters & Group Services             | 715           | 756           | (41)            | (5.4)         | 0                                    | 0  | 756                      | (41)            | (5.5)         |
| <b>EBITDA AL</b>                                | <b>30,858</b> | <b>41,492</b> | <b>(10,633)</b> | <b>(25.6)</b> | <b>(74)</b>                          | <b>(68)</b>                              | <b>41,418</b>            | <b>(10,560)</b> | <b>(25.5)</b> |
| Germany   | 6,944         | 7,278         | (334)           | (4.6)         | 13                                   | 0  | 7,291                    | (347)           | (4.8)         |
| United States                                   | 21,120        | 18,552        | 2,568           | 13.8          | (7)                                  | (63)                                     | 18,545                   | 2,575           | 13.9          |
| Europe  | 3,306         | 3,040         | 266             | 8.7           | (5)                                  | (13)                                     | 3,035                    | 271             | 8.9           |
| Systems Solutions                               | 185           | 159           | 26              | 16.0          | 4                                    | 4  | 164                      | 21              | 13.0          |
| Group Development                               | (21)          | 13,003        | (13,024)        | n.a.          | (73)                                 | 0  | 12,930                   | (12,951)        | n.a.          |
| Group Headquarters & Group Services             | (671)         | (514)         | (157)           | (30.6)        | (5)                                  | 1  | (519)                    | (152)           | (29.3)        |
| <b>EBITDA AL (adjusted for special factors)</b> | <b>32,389</b> | <b>30,488</b> | <b>1,901</b>    | <b>6.2</b>    | <b>(17)</b>                          | <b>(74)</b>                              | <b>30,471</b>            | <b>1,918</b>    | <b>6.3</b>    |
| Germany   | 7,859         | 7,655         | 205             | 2.7           | 13                                   | 0  | 7,667                    | 192             | 2.5           |
| United States                                   | 21,414        | 19,882        | 1,532           | 7.7           | 50                                   | (69)                                     | 19,931                   | 1,483           | 7.4           |
| Europe  | 3,356         | 3,102         | 254             | 8.2           | (5)                                  | (13)                                     | 3,097                    | 259             | 8.4           |
| Systems Solutions                               | 267           | 245           | 22              | 8.8           | 4                                    | 4  | 249                      | 17              | 6.9           |
| Group Development                               | (23)          | 53            | (76)            | n.a.          | (73)                                 | 0  | (20)                     | (3)             | (15.7)        |
| Group Headquarters & Group Services             | (480)         | (422)         | (58)            | (13.8)        | (5)                                  | 1  | (427)                    | (53)            | (12.4)        |

<sup>a</sup> For further information on the presentation of the sold GD Towers business entity in the prior year, please refer to the section "Group organization, strategy, and management" in the interim Group management report.

## Glossary

For definitions, please refer to the [online report](#) and the glossary therein.

## Disclaimer

This Report (particularly the section “[Forecast](#)”) contains forward-looking statements that reflect the current views of Deutsche Telekom’s management with respect to future events. They are generally identified by the words “expect,” “anticipate,” “believe,” “intend,” “estimate,” “aim,” “goal,” “plan,” “will,” “outlook,” or similar expressions and include generally any information that relates to expectations or targets for revenue, adjusted EBITDA AL, or other performance measures.

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In addition, movements in exchange rates and interest rates, regulatory rulings, stronger than expected competition, technological change, litigation, and regulatory developments, among other factors, may have a material adverse effect on costs and revenue development.

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In addition to figures prepared in accordance with IFRS, Deutsche Telekom presents alternative non-GAAP performance measures, e.g., service revenue, EBITDA, EBITDA AL, adjusted EBITDA, adjusted EBITDA AL, adjusted core EBITDA AL, adjusted EBITDA AL margin, adjusted EBIT, EBIT margin, adjusted net profit/loss, adjusted earnings per share, free cash flow, free cash flow AL, gross and net debt, and net debt AL. These measures should be considered in addition to, but not as a substitute for, the information prepared in accordance with IFRS. Alternative performance measures are not subject to IFRS or any other generally accepted accounting principles. Other companies may define these terms in different ways.

For further information on alternative performance measures, please refer to the section “Management of the Group” in the 2023 combined management report ([2023 Annual Report](#)) and our [Investor Relations website](#).

The figures shown in this report were rounded in accordance with standard business rounding principles. However, changes were calculated on the basis of non-rounded values. As a result, the total indicated may not be equal to the precise sum of the individual figures.

Our Interim Group Report (PDF and online) includes references and links to websites with additional information not contained in the Interim Group Report. These references and links are purely of a supplementary nature and are only intended to simplify access to this information. Please note that this information is not part of the Interim Group Report.

## Financial calendar

|  |   |  |
|--|---|--|
| <b>November 14, 2024</b>   | <b>February 26, 2025</b>  | <b>April 9, 2025</b>   |
| Publication of the Interim Group Report as of September 30, 2024 | Press conference on the 2024 financial year and publication of the 2024 Annual Report | 2025 Shareholder's Meeting                                       |
| <b>May 15, 2025</b>  | <b>August 7, 2025</b>   | <b>November 13, 2025</b>   |
| Publication of the Interim Group Report as of March 31, 2025     | Publication of the Interim Group Report as of June 30, 2025                           | Publication of the Interim Group Report as of September 30, 2025 |

All dates are subject to change.

For more dates, an updated schedule, and information on webcasts, please visit our [Investor Relations website](#).

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This Interim Group Report for January 1 to September 30, 2024 is a publication of Deutsche Telekom AG and is also available in German. The German version is legally binding.

This Interim Group Report is available [online](#).

Our Annual Report is available [online](#).

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