

BACKUP Q4 2024

DEUTSCHE TELEKOM

Q4 2024

Check out our IR website www.telekom.com/investor-relations for:

- This backup in .pdf and excel-format
- The IR calendar
- Detailed information for debt investors
- Shareholder structure
- Corporate governance

For further information on the business units please refer to:

www.telekom.com

www.telekom.de

www.t-mobile.com

www.t-systems.com

Investor Relations, Bonn office

Phone +49 228 181 - 8 88 80

Fax +49 228 181 - 8 88 99

E-Mail investor.relations@telekom.de

On July 13, 2022, Deutsche Telekom agreed to sell a 51.0 % stake in GD Towers, comprising its tower assets in Germany and Austria, currently assigned to the Group Development operating segment (GD tower companies), to DigitalBridge and Brookfield. Since the third quarter of 2022 the GD Towers business unit has been reported in the interim consolidated financial statements as a discontinued operation within the meaning of IFRS 5 (consolidated view). On the other hand we continue to present the earnings situation in the interim group management report from a management perspective, including the discontinued GD Towers units (management view). Upon completion of the transaction on 1 February 2023, Deutsche Telekom lost control over the GD Tower companies.

The figures shown in this report were rounded in accordance with standard business rounding principles. As a result, the total indicated may not be equal to the precise sum of the individual figures.



CONTENT

At a Glance	3
<hr/>	
DT GROUP	
Adjusted for special factors	6
As reported	7
EBITDA Reconciliation	8
Special Factors in the consolidated income statement	9
Consolidated statement of financial position	10 - 11
Provisions for pensions	12
Maturity profile	13
Liquidity reserves	14
Net debt	15
Net debt development	16
Cash capex	17
Free cash flow	18
Personnel	19
Exchange rates	20

GERMANY

Financials	22
Operational & Mobile Communication KPIs	23
Additional information	24 - 25

UNITED STATES

Financials	27
Operational	28 - 29

EUROPE

Financials	31
------------	----

OTHER SEGMENTS

Group Development Financials	33
System Solutions Financials	34
GHS Financials	35

GLOSSARY

36

AT A GLANCE (MANAGEMENT VIEW) ¹

	Note	Q4 2023 millions of €	Q1 2024 millions of €	Q2 2024 millions of €	Q3 2024 millions of €	Q4 2024 millions of €	Change %	FY 2023 millions of €	FY 2024 millions of €	Change %
REVENUE										
Germany		6.589	6.298	6.369	6.465	6.579	(0,2)	25.187	25.711	2,1
United States		18.981	18.009	18.282	18.293	20.462	7,8	72.436	75.046	3,6
Europe		3.112	2.959	3.073	3.110	3.205	3,0	11.790	12.347	4,7
Systems Solutions		1.031	993	981	991	1.039	0,8	3.896	4.004	2,8
Group Development		7	2	4	0	3	(57,5)	115	10	(91,8)
Group Headquarters & Group Services		587	546	561	552	567	(3,4)	2.305	2.226	(3,4)
Reconciliation		(938)	(865)	(876)	(911)	(923)	1,5	(3.744)	(3.575)	4,5
DT GROUP		29.369	27.942	28.394	28.501	30.932	5,3	111.985	115.769	3,4
thereof continued operations		29.369	27.942	28.394	28.501	30.932	5,3	111.970	115.769	3,4
NET REVENUE										
Germany		6.408	6.146	6.213	6.304	6.404	(0,1)	24.520	25.066	2,2
United States		18.980	18.004	18.283	18.289	20.459	7,8	72.431	75.035	3,7
Europe		3.063	2.911	3.025	3.041	3.149	2,8	11.586	12.126	4,7
Systems Solutions		868	843	831	832	871	0,3	3.258	3.377	3,7
Group Development		3	2	4	(1)	2	(31,7)	32	8	(76,1)
Group Headquarters & Group Services		48	36	39	35	47	(1,9)	158	158	(3,6)
DT GROUP		29.369	27.942	28.394	28.501	30.932	5,3	111.985	115.769	3,4
thereof continued operations		29.369	27.942	28.394	28.501	30.932	5,3	111.970	115.769	3,4
SERVICE REVENUE										
Germany	2	5.655	5.515	5.601	5.655	5.708	0,9	22.096	22.480	1,7
United States		15.014	14.827	15.238	15.215	15.863	5,7	58.522	61.143	4,5
Europe		2.530	2.455	2.585	2.622	2.577	1,8	9.739	10.239	5,1
Systems Solutions		1.004	973	947	958	1.004	0,0	3.796	3.883	2,3
Group Development		n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Group Headquarters & Group Services		268	236	240	239	257	(3,8)	1.024	972	(5,0)
Reconciliation		(578)	(522)	(521)	(562)	(573)	0,9	(2.258)	(2.179)	3,3
DT GROUP		23.894	23.485	24.088	24.127	24.837	3,9	92.919	96.537	3,9
thereof continued operations		23.894	23.485	24.088	24.127	24.837	3,9	92.923	96.537	3,9
EBITDA (ADJUSTED FOR SPECIAL FACTORS)										
Germany		2.739	2.730	2.707	2.888	2.813	2,7	10.794	11.138	3,2
United States		7.765	8.142	8.458	8.458	8.379	7,9	31.324	33.437	6,7
Europe		1.134	1.198	1.231	1.306	1.204	6,2	4.590	4.939	7,6
Systems Solutions		101	100	110	125	127	25,4	416	462	11,0
Group Development		(7)	(6)	(5)	(12)	(8)	(13,2)	50	(32)	n.a.
Group Headquarters & Group Services		(118)	(101)	(86)	(80)	(248)	n.a.	(323)	(515)	(59,6)
Reconciliation		5	(6)	(3)	4	(2)	n.a.	(22)	(6)	70,1
DT GROUP		11.619	12.057	12.412	12.689	12.265	5,6	46.831	49.423	5,5
Proportional EBITDA		7.493	7.732	7.924	8.187	7.900	5,4	30.333	31.743	4,6
thereof continued operations		11.619	12.057	12.412	12.689	12.265	5,6	46.831	49.423	5,5
EBITDA AL (ADJUSTED FOR SPECIAL FACTORS)										
Germany		2.583	2.576	2.553	2.731	2.656	2,8	10.238	10.516	2,7
United States		6.528	6.932	7.237	7.245	7.131	9,2	26.409	28.545	8,1
Europe		1.011	1.069	1.108	1.180	1.074	6,2	4.114	4.431	7,7
Systems Solutions		76	77	87	102	102	34,1	321	369	14,8
Group Development		(7)	(6)	(5)	(12)	(8)	(13,2)	45	(32)	n.a.
Group Headquarters & Group Services		(187)	(168)	(158)	(154)	(321)	(71,9)	(609)	(801)	(31,6)
Reconciliation		5	(6)	(3)	4	(2)	n.a.	(22)	(6)	70,1
DT GROUP		10.009	10.473	10.819	11.096	10.632	6,2	40.497	43.021	6,2
Proportional EBITDA AL		6.516	6.772	6.956	7.216	6.895	5,8	26.493	27.839	5,1
thereof continued operations		10.009	10.473	10.819	11.096	10.632	6,2	40.424	43.021	6,4

¹ Numbers include the GD Tower business (management view) which is shown as a discontinued operation in the consolidated financial statements. Please see cover sheet for more details.

² As of January 1, 2023, the service revenue definition was extended by certain software revenues which are part of the ICT business. Prior-year figures have been adjusted retrospectively for the segments Europe, Systems Solutions and Group Headquarters and Group Services.

DT GROUP

AT A GLANCE II

[Back to Content](#)

	Note	Q4 2023 millions of €	Q1 2024 millions of €	Q2 2024 millions of €	Q3 2024 millions of €	Q4 2024 millions of €	Change %	FY 2023 millions of €	FY 2024 millions of €	Change %
EBITDA AL MARGIN (ADJUSTED FOR SPECIAL FACTORS) (EBITDA AL / TOTAL REVENUE)	1									
Germany		39,2	40,9	40,1	42,2	40,4	1,2p	40,6	40,9	0,3p
United States		34,4	38,5	39,6	39,6	34,8	0,4p	36,5	38,0	1,5p
Europe		32,5	36,1	36,1	37,9	33,5	1,0p	34,9	35,9	1,0p
Systems Solutions		7,4	7,8	8,9	10,3	9,8	2,5p	8,2	9,2	0,9p
Group Development		(100,0)	(300,0)	(125,0)	n.a.	n.a.	n.a.	39,2	n.a.	n.a.
Group Headquarters & Group Services		(31,9)	(30,8)	(28,2)	(27,9)	(56,6)	(24,9p)	(26,4)	(36,0)	(9,6p)
DT GROUP		34,1	37,5	38,1	38,9	34,4	0,3p	36,2	37,2	1,1p
CASH CAPEX										
Germany		1.144	1.493	1.061	1.084	1.145	0,1	4.587	4.782	4,3
United States		2.223	2.476	2.042	4.011	2.881	29,6	10.053	11.410	13,5
Europe		520	484	497	449	488	(6,1)	2.049	1.919	(6,3)
Systems Solutions		43	63	61	47	59	35,4	210	229	9,1
Group Development		2	1	1	1	2	(23,7)	24	4	(84,4)
Group Headquarters & Group Services		247	199	196	202	236	(4,7)	969	833	(14,0)
Reconciliation		(15)	2	1	(1)	(10)	37,8	(26)	(6)	79,2
DT GROUP	2	4.164	4.718	3.859	5.793	4.801	15,3	17.866	19.171	7,3
- thereof spectrum investment		816	57	175	2.192	785	(3,8)	1.275	3.209	n.a.
NET PROFIT (LOSS)										
adjusted for special factors		1.826	2.238	2.477	2.335	2.346	28,5	7.940	9.397	18,3
as reported		(1.035)	1.982	2.088	2.957	4.182	n.a.	17.788	11.209	(37,0)
FREE CASH FLOW (BEFORE DIVIDEND PAYMENTS AND SPECTRUM INVESTMENT)		5.517	4.986	6.624	7.242	5.250	(4,8)	20.912	24.102	15,3
Proportional free cash flow		2.879	2.807	3.910	4.276	2.881	0,1	12.366	13.873	12,2
FREE CASH FLOW AL (BEFORE DIVIDEND PAYMENTS AND SPECTRUM INVESTMENT)		4.352	3.708	5.229	6.189	4.030	(7,4)	16.141	19.156	18,7
Proportional free cash flow AL		2.155	2.024	3.067	3.605	2.113	(1,9)	9.402	10.809	15,0
NET DEBT	3	132.279	133.116	135.125	128.723	137.327	3,8	132.279	137.327	3,8
NET DEBT w/o Leases	3	93.746	94.491	97.085	92.474	99.316	5,9	93.746	99.316	5,9

1 Numbers include the GD Tower business (management view) which is shown as a discontinued operation in the consolidated financial statements. Please see cover sheet for more details.

2 Amounts of payouts for property, plant and equipment and intangible assets excluding goodwill.

3 Inclusive discontinued operation GD Towers.

CONTENT

At a Glance	3
<hr/>	
DT GROUP	
Adjusted for special factors	6
As reported	7
EBITDA Reconciliation	8
Special Factors in the consolidated income statement	9
Consolidated statement of financial position	10 - 11
Provisions for pensions	12
Maturity profile	13
Liquidity reserves	14
Net debt	15
Net debt development	16
Cash capex	17
Free cash flow	18
Personnel	19
Exchange rates	20

GERMANY

Financials	22
Operational & Mobile Communication KPIs	23
Additional information	24 - 25

UNITED STATES

Financials	27
Operational	28 - 29

EUROPE

Financials	31
------------	----

OTHER SEGMENTS

Group Development Financials	33
System Solutions Financials	34
GHS Financials	35

GLOSSARY

36

DT CONSOLIDATED INCOME STATEMENT (CONSOLIDATED VIEW) ¹

[Back to Content](#)

ADJUSTED FOR SPECIAL FACTORS

	Note	Q4 2023 millions of €	Q1 2024 millions of €	Q2 2024 millions of €	Q3 2024 millions of €	Q4 2024 millions of €	Change %	FY 2023 millions of €	FY 2024 millions of €	Change %
NET REVENUE		29.371	27.945	28.397	28.503	30.933	5,3	111.983	115.778	3,4
Other operating income		219	234	221	221	328	49,8	808	1.004	24,3
Changes in inventories		(34)	26	8	(5)	(25)	27,8	(6)	4	n.a.
Own capitalized costs		696	653	642	646	690	(0,9)	2.728	2.630	(3,6)
Goods and services purchased		(13.027)	(11.170)	(11.071)	(11.139)	(13.728)	(5,4)	(46.404)	(47.108)	(1,5)
Personnel costs		(4.366)	(4.364)	(4.522)	(4.362)	(4.657)	(6,7)	(17.520)	(17.905)	(2,2)
Other operating expenses		(1.239)	(1.267)	(1.262)	(1.176)	(1.276)	(3,0)	(4.834)	(4.981)	(3,0)
Depreciation, amortization, and impairment losses		(6.035)	(5.848)	(5.878)	(5.808)	(6.036)	0,0	(23.554)	(23.570)	(0,1)
PROFIT (LOSS) FROM OPERATIONS (EBIT)		5.584	6.208	6.534	6.881	6.229	11,6	23.200	25.853	11,4
EBIT margin (EBIT / net revenue)	%	19,0	22,2	23,0	24,1	20,1	1,1p	20,7	22,3	1,6p
Profit (loss) from financial activities		(1.647)	(1.356)	(1.321)	(1.727)	(1.206)	26,7	(6.037)	(5.610)	7,1
of which: finance costs		(1.415)	(1.420)	(1.407)	(1.426)	(1.400)	1,1	(5.628)	(5.653)	(0,4)
PROFIT (LOSS) BEFORE INCOME TAXES (EBT)		3.937	4.853	5.213	5.154	5.023	27,6	17.163	20.243	17,9
Income taxes		(963)	(1.322)	(1.247)	(1.297)	(1.199)	(24,5)	(4.447)	(5.065)	(13,9)
PROFIT (LOSS) AFTER INCOME TAXES FROM CONTINUING OPERATIONS		2.974	3.531	3.967	3.857	3.824	28,6	12.716	15.179	19,4
PROFIT (LOSS) AFTER INCOME TAXES FROM DISCONTINUED OPERATIONS		0	0	0	0	0	n.a.	41	0	n.a.
PROFIT (LOSS)		2.974	3.531	3.967	3.857	3.824	28,6	12.757	15.179	19,0
Profit (loss) attributable to non-controlling interests		1.148	1.293	1.489	1.522	1.478	28,7	4.817	5.782	20,0
NET PROFIT (LOSS)		1.826	2.238	2.477	2.335	2.346	28,5	7.940	9.397	18,3

¹ The GD Tower business is shown as a discontinued operation in the consolidated financial statements (consolidated view). Please see cover sheet for more details.

DT CONSOLIDATED INCOME STATEMENT (CONSOLIDATED VIEW) ¹

[Back to Content](#)

AS REPORTED

	Note	Q4 2023 millions of €	Q1 2024 millions of €	Q2 2024 millions of €	Q3 2024 millions of €	Q4 2024 millions of €	Change %	FY 2023 millions of €	FY 2024 millions of €	Change %
NET REVENUE		29.369	27.942	28.394	28.501	30.932	5,3	111.970	115.769	3,4
Other operating income		462	246	339	233	3.094	n.a.	1.384	3.913	n.a.
Changes in inventories		(34)	26	8	(5)	(25)	27,8	(6)	4	n.a.
Own capitalized costs		694	652	641	646	690	(0,6)	2.721	2.628	(3,4)
Goods and services purchased		(13.197)	(11.240)	(11.115)	(11.199)	(13.820)	(4,7)	(47.201)	(47.374)	(0,4)
Personnel costs		(4.646)	(4.549)	(4.914)	(4.614)	(4.926)	(6,0)	(19.077)	(19.004)	0,4
Other operating expenses		(1.326)	(1.317)	(1.377)	(1.594)	(1.344)	(1,4)	(5.019)	(5.632)	(12,2)
Depreciation, amortization, and impairment losses		(6.171)	(6.074)	(5.996)	(5.830)	(6.127)	0,7	(23.975)	(24.027)	(0,2)
PROFIT (LOSS) FROM OPERATIONS (EBIT)		5.151	5.686	5.980	6.137	8.473	64,5	20.798	26.277	26,3
EBIT margin (EBIT / net revenue)	%	17,5	20,3	21,1	21,5	27,4	9,9p	18,6	22,7	4,1p
Profit (loss) from financial activities		(4.399)	(1.367)	(1.334)	(446)	(172)	96,1	(8.829)	(3.319)	62,4
of which: finance costs		(1.470)	(1.430)	(1.416)	(1.433)	(1.407)	4,3	(5.719)	(5.686)	0,6
PROFIT (LOSS) BEFORE INCOME TAXES (EBT)		751	4.319	4.646	5.691	8.301	n.a.	11.968	22.958	91,8
Income taxes		(731)	(1.176)	(1.122)	(1.273)	(1.730)	n.a.	(3.672)	(5.301)	(44,4)
PROFIT (LOSS) AFTER INCOME TAXES FROM CONTINUING OPERATIONS		20	3.143	3.524	4.418	6.571	n.a.	8.296	17.657	n.a.
PROFIT (LOSS) AFTER INCOME TAXES FROM DISCONTINUED OPERATIONS		2	0	0	0	0	n.a.	13.696	0	n.a.
PROFIT (LOSS)		22	3.143	3.524	4.418	6.571	n.a.	21.992	17.657	(19,7)
Profit (loss) attributable to non-controlling interests		1.056	1.161	1.437	1.461	2.389	n.a.	4.204	6.448	53,4
NET PROFIT (LOSS)		(1.035)	1.982	2.088	2.957	4.182	n.a.	17.788	11.209	(37,0)

¹ The GD Tower business is shown as a discontinued operation in the consolidated financial statements (consolidated view). Please see cover sheet for more details.

DT GROUP

[Back to Content](#)

EBITDA RECONCILIATION (MANAGEMENT VIEW) ¹

	Note	Q4 2023 millions of €	Q1 2024 millions of €	Q2 2024 millions of €	Q3 2024 millions of €	Q4 2024 millions of €	Change %	FY 2023 millions of €	FY 2024 millions of €	Change %
NET PROFIT (LOSS)		(1.035)	1.982	2.088	2.957	4.182	n.a.	17.788	11.209	(37,0)
+ Profit (loss) attributable to non-controlling interests		1.056	1.161	1.437	1.461	2.389	n.a.	4.204	6.448	53,4
= Profit (loss)		22	3.143	3.524	4.418	6.571	n.a.	21.992	17.657	(19,7)
- Income taxes		(729)	(1.176)	(1.122)	(1.273)	(1.730)	n.a.	(2.964)	(5.301)	(78,8)
= Profit (loss) before income taxes = EBT		751	4.319	4.646	5.691	8.301	n.a.	24.957	22.958	(8,0)
- Profit (loss) from financial activities		(4.399)	(1.367)	(1.334)	(446)	(172)	96,1	(8.845)	(3.319)	62,5
PROFIT (LOSS) FROM OPERATIONS (EBIT)		5.151	5.686	5.980	6.137	8.473	64,5	33.802	26.277	(22,3)
- Depreciation, amortization and impairment losses		(6.171)	(6.074)	(5.996)	(5.830)	(6.127)	0,7	(23.975)	(24.027)	(0,2)
= EBITDA		11.322	11.760	11.976	11.968	14.601	29,0	57.777	50.304	(12,9)
- Special factors affecting EBITDA		(298)	(297)	(436)	(721)	2.336	n.a.	10.946	881	(92,0)
= EBITDA ADJUSTED FOR SPECIAL FACTORS		11.619	12.057	12.412	12.689	12.265	5,6	46.831	49.423	5,5
= EBITDA AL		9.668	10.156	10.354	10.348	12.956	34,0	51.160	43.815	(14,4)
- Special factors affecting EBITDA AL		(341)	(317)	(465)	(748)	2.324	n.a.	10.663	794	(92,6)
= EBITDA AL ADJUSTED FOR SPECIAL FACTORS		10.009	10.473	10.819	11.096	10.632	6,2	40.497	43.021	6,2

¹ Numbers include the GD Tower business (management view) which is shown as a discontinued operation in the consolidated financial statements. Please see cover sheet for more details.

**SPECIAL FACTORS IN THE CONSOLIDATED INCOME STATEMENT
(MANAGEMENT VIEW) 1**

	Note	Q4 2023 millions of €	Q1 2024 millions of €	Q2 2024 millions of €	Q3 2024 millions of €	Q4 2024 millions of €	FY 2023 millions of €	FY 2024 millions of €
NET REVENUE		(2)	(3)	(3)	(2)	(1)	(13)	(9)
Other operating income		243	12	118	12	2.766	13.503	2.908
Changes in inventories		0	0	0	0	0	0	0
Own capitalized costs		(2)	(1)	(1)	0	0	(6)	(2)
Goods and services purchased		(170)	(70)	(44)	(60)	(91)	(796)	(266)
Personnel costs		(280)	(186)	(391)	(252)	(270)	(1.557)	(1.099)
Other operating expenses		(87)	(50)	(115)	(418)	(68)	(185)	(651)
Depreciation, amortization, and impairment losses		(136)	(225)	(118)	(22)	(92)	(421)	(457)
PROFIT (LOSS) FROM OPERATIONS (EBIT)		(433)	(523)	(554)	(744)	2.244	10.525	424
Profit (loss) from financial activities		(2.753)	(11)	(13)	1.280	1.034	(2.793)	2.291
PROFIT (LOSS) BEFORE INCOME TAXES (EBT)		(3.186)	(534)	(567)	537	3.278	7.732	2.714
Income taxes		233	146	125	24	(531)	1.503	(236)
PROFIT (LOSS) AFTER INCOME TAXES		(2.953)	(388)	(442)	561	2.747	9.235	2.478
PROFIT (LOSS)		(2.953)	(388)	(442)	561	2.747	9.235	2.478
Profit (loss) attributable to non-controlling interests		92	132	52	61	(911)	613	(666)
NET PROFIT (LOSS)		(2.861)	(256)	(390)	622	1.836	9.848	1.812

1 Numbers include the GD Tower business (management view) which is shown as a discontinued operation in the consolidated financial statements. Please see cover sheet for more details.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

[Back to Content](#)

ASSETS

	Note	Dec. 31 2023	Mar. 31 2024	Jun. 30 2024	Sep. 30 2024	Dec. 31 2024	Change compared to prior quarter %	Change compared to prior year %
		millions of €	millions of €	millions of €	millions of €	millions of €		
CURRENT ASSETS		36.363	38.990	37.402	40.121	37.161	(7,4)	2,2
Cash and cash equivalents		7.274	10.827	8.591	12.204	8.472	(30,6)	16,5
Trade and other receivables		16.157	15.141	15.122	14.340	16.411	14,4	1,6
Contract assets		2.426	2.481	2.512	2.574	2.711	5,3	11,8
Current recoverable income taxes		214	308	370	328	445	35,6	n.a.
Other financial assets		5.453	5.199	4.808	4.824	4.418	(8,4)	(19,0)
Inventories		2.419	2.417	2.262	2.540	2.451	(3,5)	1,3
Current and non-current assets and disposal groups held for sale		211	152	1.080	1.020	256	(74,9)	21,6
Other assets		2.210	2.465	2.656	2.292	1.996	(12,9)	(9,7)
NON-CURRENT ASSETS		253.942	256.232	258.642	248.487	267.773	7,8	5,4
Intangible assets		136.004	138.247	141.641	135.725	149.115	9,9	9,6
Property, plant and equipment		65.042	65.074	64.860	63.392	66.612	5,1	2,4
Right of Use assets		32.826	32.883	32.596	30.894	32.214	4,3	(1,9)
Contract costs		3.511	3.522	3.539	3.470	3.682	6,1	4,8
Investments accounted for using the equity method		4.605	4.704	4.726	6.056	7.343	21,3	59,5
Other financial assets		4.140	4.168	4.090	3.093	3.326	7,5	(19,7)
Deferred tax assets		6.401	6.052	5.522	4.211	3.682	(12,6)	(42,5)
Other assets		1.413	1.581	1.668	1.647	1.800	9,3	27,4
TOTAL ASSETS		290.305	295.222	296.044	288.608	304.934	5,7	5,0

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

[Back to Content](#)

LIABILITIES AND SHAREHOLDERS' EQUITY

		Dec. 31	Mar. 31	Jun. 30	Sep. 30	Dec. 31	Change	Change
		2023	2024	2024	2024	2024	compared to	compared to
	Note	millions of €	millions of €	millions of €	millions of €	millions of €	prior quarter	prior year
							%	%
LIABILITIES		199.068	202.009	203.610	196.216	206.294	5,1	3,6
CURRENT LIABILITIES		36.065	35.141	37.775	34.828	35.182	1,0	(2,4)
Financial liabilities		9.620	10.944	11.606	11.500	9.852	(14,3)	2,4
Lease liabilities		5.649	5.710	5.502	5.435	5.674	4,4	0,5
Trade and other payables		10.916	8.334	10.541	7.718	9.489	23,0	(13,1)
Income tax liabilities		683	777	772	823	736	(10,7)	7,7
Other provisions		3.835	3.474	3.138	3.108	3.537	13,8	(7,8)
Liabilities directly associated with non-current assets and disposal groups held for sale		0	0	0	0	0	n.a.	n.a.
Other liabilities		3.444	3.964	4.010	4.067	3.516	(13,5)	2,1
Contract Liabilities		1.919	1.937	2.207	2.177	2.378	9,2	23,9
NON-CURRENT LIABILITIES		163.003	166.868	165.835	161.387	171.111	6,0	5,0
Financial liabilities		94.903	98.317	97.520	96.378	102.339	6,2	7,8
Lease liabilities		35.144	35.164	34.768	32.991	34.574	4,8	(1,6)
Provisions for pensions and other employee benefits		4.060	3.881	3.257	3.297	3.209	(2,7)	(21,0)
Other provisions		4.265	4.175	4.108	4.227	4.332	2,5	1,6
Deferred tax liabilities		21.918	22.873	23.510	22.068	24.260	9,9	10,7
Other liabilities		1.872	1.643	1.592	1.367	1.366	(0,1)	(27,1)
Contract Liabilities		840	815	1.081	1.058	1.032	(2,5)	22,8
SHAREHOLDERS' EQUITY		91.237	93.213	92.434	92.393	98.640	6,8	8,1
Issued capital		12.765	12.765	12.765	12.765	12.765	0,0	0,0
Capital reserves		56.786	56.737	56.736	56.652	55.102	(2,7)	(3,0)
Retained earnings incl. carryforwards		(29.869)	(12.511)	(16.165)	(16.614)	(16.959)	(2,1)	(43,2)
Total other comprehensive income		(525)	232	750	(981)	1.399	n.a.	n.a.
Net profit (loss)		17.788	1.982	4.070	7.027	11.209	59,5	(37,0)
Treasury shares		(20)	(72)	(126)	(180)	(220)	(22,1)	n.a.
Non-controlling interests		34.312	34.078	34.404	33.724	35.344	4,8	3,0
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY		290.305	295.222	296.044	288.608	304.934	5,7	5,0

DT GROUP¹

PROVISIONS FOR PENSIONS

	Note	2024 millions of €	2023 millions of €	2022 millions of €	2021 millions of €	2020 millions of €	2019 millions of €
FROM DEFINED BENEFIT OBLIGATION TO PROVISION IN BALANCE SHEET							
Present value of obligation (DBO)	2	10.269	10.869	10.322	13.975	14.362	12.290
Plan assets	3	(7.162)	(6.907)	(6.265)	(7.937)	(6.698)	(6.489)
Others		102	98	93	96	21	30
Provision in balance sheet		3.209	4.060	4.150	6.134	7.684	5.831
PENSION COSTS INCLUDED IN P&L (INCLUDED EXPECTED RETURN ON PLAN ASSETS)							
	4	341	343	344	236	126	332
thereof included in EBITDA		200	177	262	147	40	245
thereof included in financial result		141	166	83	89	85	87
CASH PAYMENTS FOR PENSIONS							
1) funding of plan assets by DT		58	41	46	80	61	11
2) benefits actually paid from plan assets	5	915	207	155	105	217	241
3) benefits paid directly by the employer (included in cash flow from operations)		327	371	419	378	287	155
cash payments included in cash flow statement = 1) + 3)		385	412	465	458	347	166
cash payments included in free cash flow		385	412	465	458	347	155
CHANGE IN THE PRESENT VALUE OF THE OBLIGATION							
Defined Benefit Obligation as of January 1		10.869	10.322	13.975	14.362	12.290	11.590
pension costs included in P&L		595	610	468	327	224	431
benefits paid	5	(1.242)	(578)	(573)	(483)	(503)	(397)
actuarial losses (+)/gains (-)	6	(49)	541	(3.625)	(421)	663	656
F/X		92	(32)	120	176	(232)	18
Others		4	6	(43)	14	1.919	(8)
Defined Benefit Obligation as of December 31		10.269	10.869	10.322	13.975	14.362	12.290

1 As of April 1, 2020, included the first consolidation of the Sprint-Merger.

2 Decrease in obligation mainly due to settlement transactions in 2024 at T-Mobile US

3 Increase mainly due to higher market values of plan assets, partially offset by high payments from plan assets at T-Mobile US for settlement transactions.

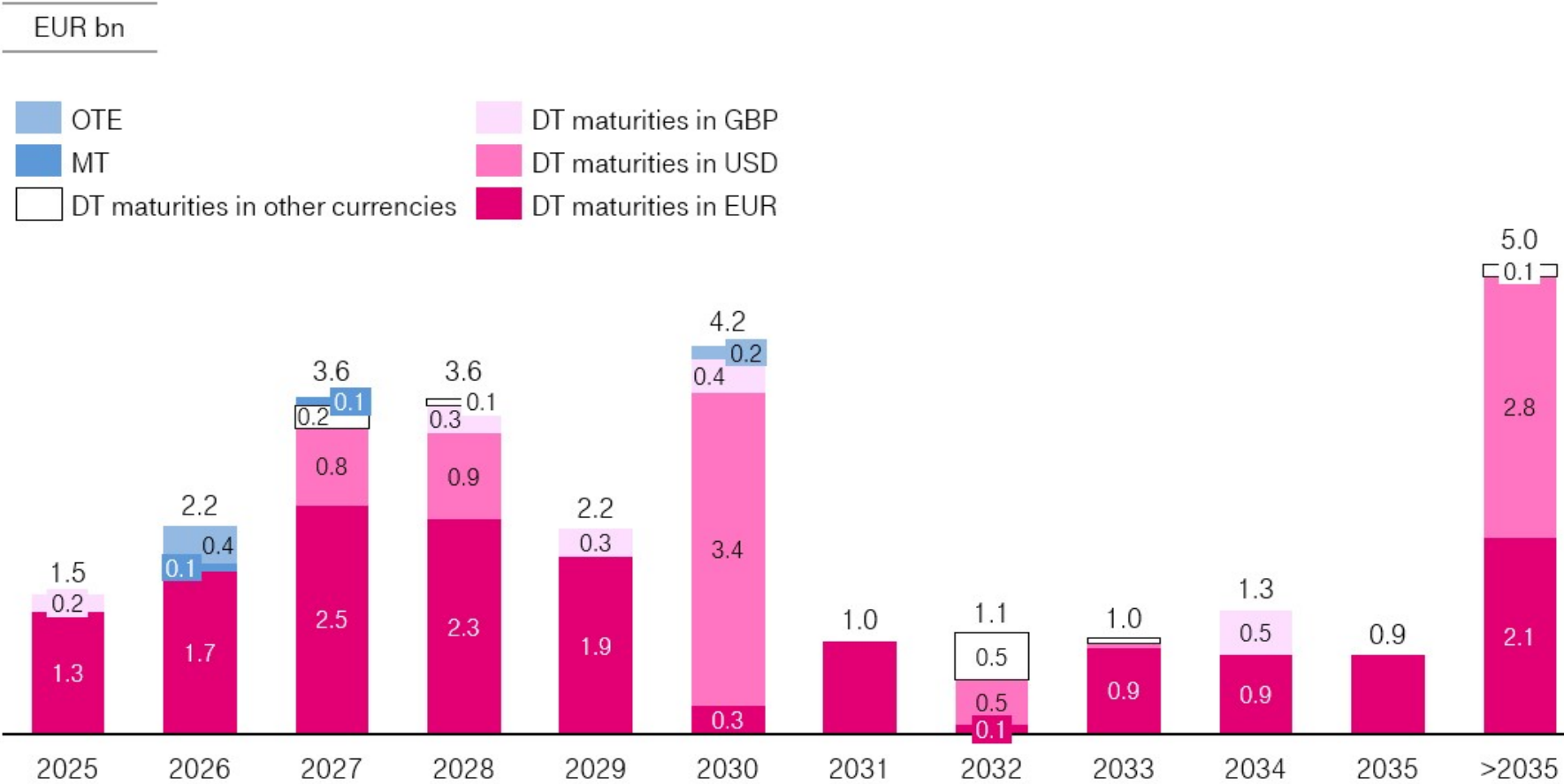
4 Excluding GD Tower business which, following the sale agreement on July 13, 2022 until the closing date of sale on February 01, 2023, was reported as a discontinued operation according to IFRS 5. Prior year figures for 2021 and 2020 are re-stated.

5 Increase in benefits paid mainly due to settlement transactions at T-Mobile US.

6 Actuarial losses/gains are via other comprehensive income directly booked to equity.

DT GROUP EXCLUDING TMUS

WELL-BALANCED MATURITY PROFILE AS OF December 31, 2024

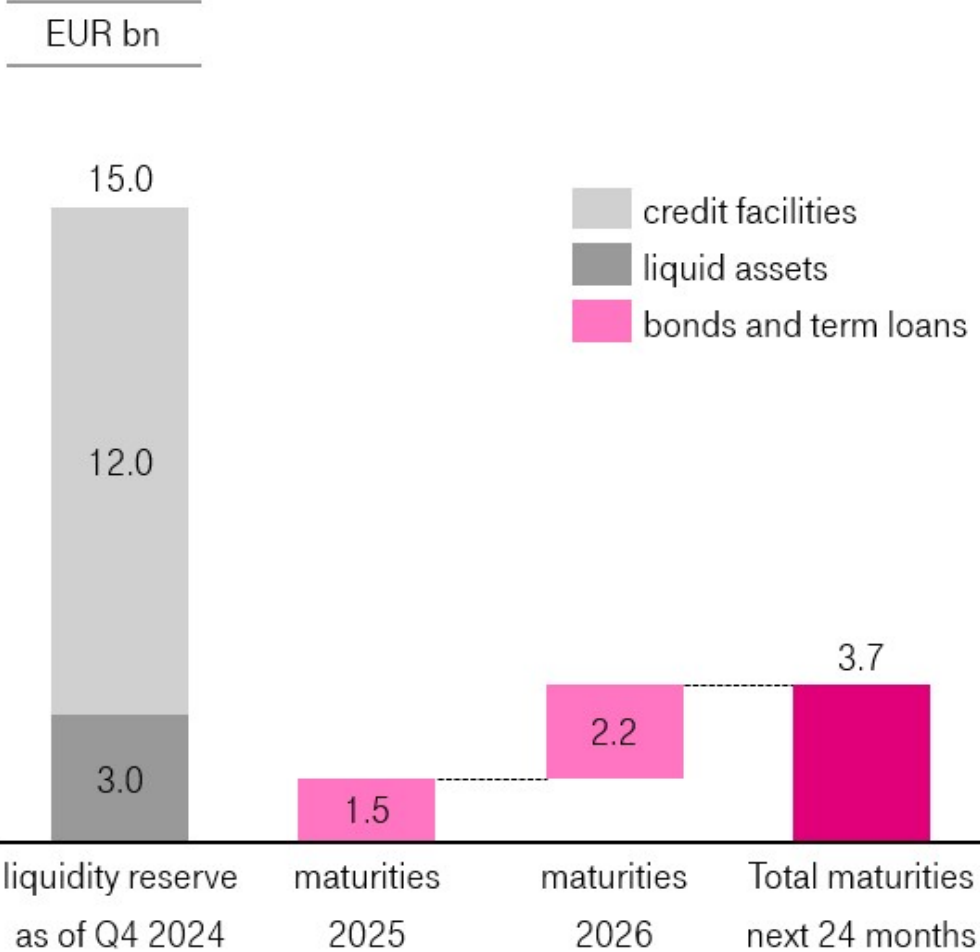


Furthermore DT holds USD 1.5bn TMUS unsecured bonds

due to rounding differences: sum of single maturities per year ≠ total maturity per year

DT GROUP EXCLUDING TMUS

STRONG LIQUIDITY PROFILE AS OF December 31, 2024



- EUR 12.0 bn bilateral credit lines available
- No bilateral lines drawn
- No CPs outstanding
- Maturities of the next 24 months covered

DT GROUP

NET DEBT

[Back to Content](#)

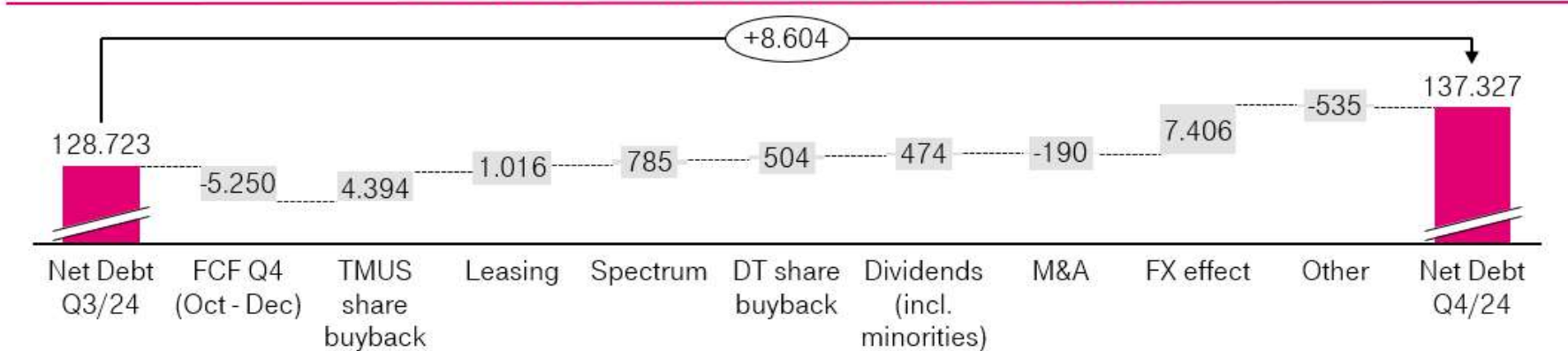
		Dec. 31 2023	Mar. 31 2024	Jun. 30 2024	Sep. 30 2024	Dec. 31 2024	Change compared to prior quarter %	Change compared to prior year %
	Note	millions of €	millions of €	millions of €	millions of €	millions of €		
Bonds		87.773	92.359	92.691	92.131	96.184	4,4	9,6
Other financial liabilities		55.565	55.302	54.226	51.584	52.913	2,6	(4,8)
GROSS DEBT		143.339	147.661	146.917	143.715	149.097	3,7	4,0
Cash and cash equivalents		7.274	10.827	8.591	12.204	8.472	(30,6)	16,5
Other financial assets		3.785	3.718	3.200	2.788	3.298	18,3	(12,9)
NET DEBT	1	132.279	133.116	135.125	128.723	137.327	6,7	3,8
NET DEBT w/o Leases	1	93.746	94.491	97.085	92.474	99.316	7,4	5,9

1 Including net debt reported under liabilities directly associated with non-current assets and disposal groups held for sale.

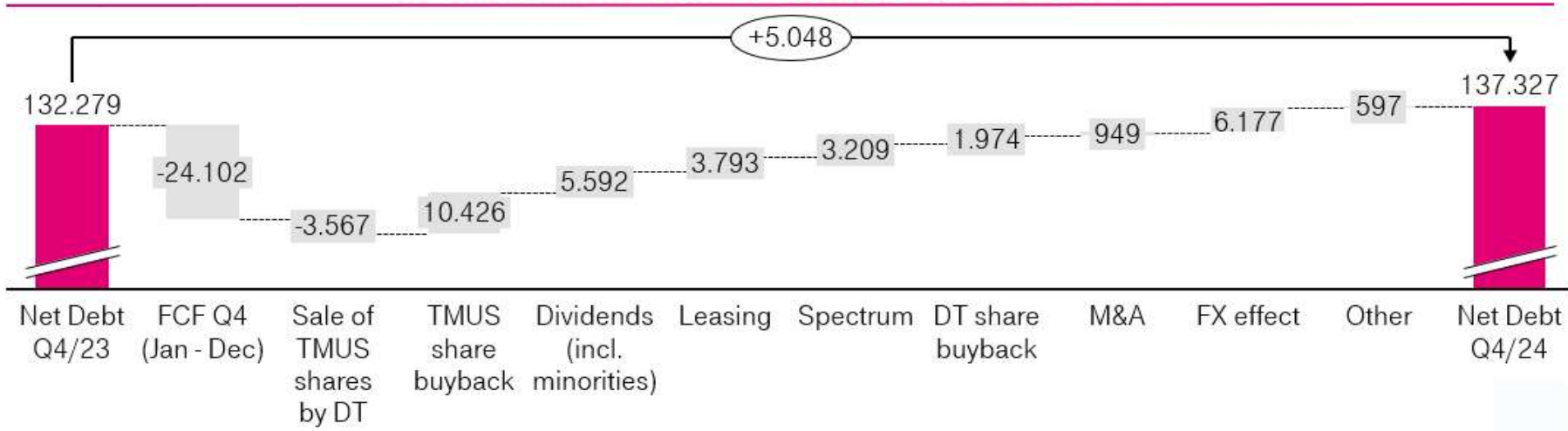
NET DEBT DEVELOPMENT Q4 2024 ¹

EUR mn

Net debt reconciliation Q3 2024 – Q4 2024



Net debt reconciliation Q4 2023 – Q4 2024



¹ Including net debt reported under liabilities directly associated with non-current assets and disposal groups held for sale.

DT GROUP

CASH CAPEX

[Back to Content](#)

	Note	Q4 2023 millions of €	Q1 2024 millions of €	Q2 2024 millions of €	Q3 2024 millions of €	Q4 2024 millions of €	Change %	FY 2023 millions of €	FY 2024 millions of €	Change %
CASH CAPEX										
Germany		1.144	1.493	1.061	1.084	1.145	0,1	4.587	4.782	4,3
United States		2.223	2.476	2.042	4.011	2.881	29,6	10.053	11.410	13,5
Europe		520	484	497	449	488	(6,1)	2.049	1.919	(6,3)
Systems Solutions		43	63	61	47	59	35,4	210	229	9,1
Group Development		2	1	1	1	2	(23,7)	24	4	(84,4)
Group Headquarters & Group Services		247	199	196	202	236	(4,7)	969	833	(14,0)
Reconciliation		(15)	2	1	(1)	(10)	37,8	(26)	(6)	79,2
DT GROUP	1	4.164	4.718	3.859	5.793	4.801	15,3	17.866	19.171	7,3
- thereof spectrum investment		816	57	175	2.192	785	(3,8)	1.275	3.209	n.a.
- spectrum investment US		740	56	136	2.192	780	5,3	993	3.163	n.a.
- spectrum investment excl. US		76	1	40	1	5	(93,3)	282	46	(83,5)

1 Amounts of payouts for property, plant and equipment and intangible assets excluding goodwill.

FREE CASH FLOW

	Note	Q4 2023 millions of €	Q1 2024 millions of €	Q2 2024 millions of €	Q3 2024 millions of €	Q4 2024 millions of €	Change %	FY 2023 millions of €	FY 2024 millions of €	Change %
Net profit (loss)		(1.035)	1.982	2.088	2.957	4.182	n.a.	17.788	11.209	(37,0)
Profit (loss) attributable to non-controlling interests		1.056	1.161	1.437	1.461	2.389	n.a.	4.204	6.448	53,4
PROFIT (LOSS) AFTER INCOME TAXES		22	3.143	3.524	4.418	6.571	n.a.	21.992	17.657	(19,7)
Depreciation, amortization and impairment losses		6.171	6.074	5.996	5.830	6.127	(0,7)	23.975	24.027	0,2
Income tax expense/(benefit)		729	1.176	1.122	1.273	1.730	n.a.	2.964	5.301	78,8
Interest (income) and interest expenses		1.470	1.430	1.416	1.433	1.407	(4,3)	5.732	5.686	(0,8)
Other financial (income) expense		150	(69)	(98)	343	(9)	n.a.	347	168	(51,8)
Share of (profit) loss of associates and joint ventures accounted for using the equity method		2.779	6	16	(1.330)	(1.226)	n.a.	2.766	(2.534)	n.a.
(Profit) loss on the disposal of fully consolidated subsidiaries and from sale of stakes accounted for using the equity method		(220)	0	0	2	(0)	100,0	(13.162)	2	n.a.
Other non-cash transactions		58	129	249	651	(2.486)	n.a.	543	(1.457)	n.a.
(Gain) loss from the disposal of intangible assets and property, plant and equipment		28	2	11	(27)	(175)	n.a.	43	(189)	n.a.
Change in assets carried as operating working capital		(486)	1.274	252	58	(643)	(32,3)	720	941	30,7
Change in other operating assets		(160)	(122)	(398)	242	20	n.a.	(611)	(259)	57,7
Change in provisions		24	(602)	(364)	18	189	n.a.	(821)	(760)	7,4
Change in liabilities carried as working capital		706	(1.348)	189	(421)	(32)	n.a.	(500)	(1.612)	n.a.
Change in other operating liabilities		(604)	267	265	(26)	(530)	12,2	212	(24)	n.a.
Income taxes received (paid)		(527)	(323)	(379)	(359)	(442)	16,2	(1.312)	(1.504)	(14,6)
Dividends received		22	0	3	3	3	(86,4)	31	9	(70,7)
Net payments from entering into or canceling interest rate swaps		(63)	7	0	0	0	(100,0)	(94)	7	n.a.
CASH GENERATED FROM OPERATIONS		10.101	11.044	11.803	12.107	10.505	4,0	42.826	45.460	6,2
Interest received (paid)		(1.358)	(1.431)	(1.523)	(1.298)	(1.334)	1,8	(5.528)	(5.586)	(1,0)
NET CASH FROM OPERATING ACTIVITIES		8.742	9.614	10.280	10.810	9.171	4,9	37.298	39.874	6,9
Cash outflows for investments in (proceeds from disposal of)		(3.224)	(4.628)	(3.656)	(3.568)	(3.968)	(19,5)	(16.386)	(15.819)	4,0
Intangible assets		(1.754)	(1.378)	(1.303)	(3.251)	(2.042)	(10,4)	(5.465)	(7.973)	(43,4)
Property, plant and equipment		(2.286)	(3.307)	(2.529)	(2.509)	(2.711)	(18,5)	(12.196)	(11.055)	9,4
Spectrum investment		816	57	175	2.192	785	(3,8)	1.275	3.209	n.a.
FREE CASH FLOW (BEFORE DIVIDEND PAYMENTS AND SPECTRUM)		5.517	4.986	6.624	7.242	5.250	(4,8)	20.912	24.102	15,3
FREE CASH FLOW AL (BEFORE DIVIDEND PAYMENTS AND SPECTRUM)		4.352	3.708	5.229	6.189	4.030	(7,4)	16.141	19.156	18,7

DT GROUP PERSONNEL

[Back to Content](#)

AT REPORTING DATE	Note	Dec. 31	Mar. 31	Jun. 30	Sep. 30	Dec. 31	Change compared to		Change compared to	
		2023	2024	2024	2024	2024	prior quarter		prior year	
							abs.	%	abs.	%
Germany		59.709	59.543	58.780	58.088	57.303	(785)	(1,4)	(2.405)	(4,0)
United States		62.677	64.053	64.844	65.704	65.154	(550)	(0,8)	2.477	4,0
Europe		32.932	33.529	33.118	32.817	32.761	(56)	(0,2)	(171)	(0,5)
Systems Solutions		26.036	26.002	25.759	25.651	25.691	40	0,2	(344)	(1,3)
Group Development		108	104	104	104	100	(4)	(3,8)	(8)	(7,4)
thereof continued operation		108	104	104	104	100	(4)	(3,8)	(8)	(7,4)
Group Headquarters & Group Services		18.190	18.019	17.796	17.560	17.184	(376)	(2,1)	(1.006)	(5,5)
DT GROUP		199.652	201.251	200.402	199.923	198.194	(1.729)	(0,9)	(1.458)	(0,7)
of which: Domestic		78.600	78.191	77.051	75.856	74.550	(1.306)	(1,7)	(4.050)	(5,2)
of which: Civil servants (in Germany, with an active service relationship)		6.891	6.668	6.255	5.921	5.801	(120)	(2,0)	(1.090)	(15,8)
of which: International		121.052	123.060	123.351	124.067	123.644	(423)	(0,3)	2.592	2,1

EXCHANGE RATES¹

AVERAGE

[Back to Content](#)

	Q4 2023 1 €	FY 2023 1 €	Q1 2024 1 €	Q2 2024 1 €	Q3 2024 1 €	Q4 2024 1 €	FY 2024 1 €
US Dollar (USD)	1,076	1,081	1,086	1,077	1,098	1,068	1,082
Czech korunas (CZK)	24,513	24,005	25,074	24,973	25,194	25,246	25,123
Hungarian forints (HUF)	381,975	381,968	388,300	391,572	394,148	407,516	395,274
Polish Zloty (PLN)	4,416	4,543	4,333	4,302	4,283	4,307	4,306
Macedonian Denar (MKD)	61,594	61,594	61,585	61,611	61,586	61,545	61,582

END OF PERIOD

	Dec. 31 2023 1 €	Mar. 31 2024 1 €	Jun. 30 2024 1 €	Sep. 30 2024 1 €	Dec. 31 2024 1 €
US Dollar (USD)	1,105	1,080	1,069	1,120	1,039
Czech korunas (CZK)	24,727	25,292	25,014	25,181	25,199
Hungarian forints (HUF)	382,399	393,904	395,174	397,210	411,404
Polish Zloty (PLN)	4,338	4,299	4,309	4,280	4,276
Macedonian Denar (MKD)	61,595	61,569	61,644	61,569	61,453

¹ Please note: the above quarterly and yearly average exchange rates are given as an indication only.

CONTENT

At a Glance	3
<hr/>	
DT GROUP	
Adjusted for special factors	6
As reported	7
EBITDA Reconciliation	8
Special Factors in the consolidated income statement	9
Consolidated statement of financial position	10 - 11
Provisions for pensions	12
Maturity profile	13
Liquidity reserves	14
Net debt	15
Net debt development	16
Cash capex	17
Free cash flow	18
Personnel	19
Exchange rates	20

GERMANY

Financials	22
Operational & Mobile Communication KPIs	23
Additional information	24 - 25

UNITED STATES

Financials	27
Operational	28 - 29

EUROPE

Financials	31
------------	----

OTHER SEGMENTS

Group Development Financials	33
System Solutions Financials	34
GHS Financials	35

GLOSSARY

36

GERMANY

[Back to Content](#)

FINANCIALS (ADJUSTED FOR SPECIAL FACTORS)

	Note	Q4 2023 millions of €	Q1 2024 millions of €	Q2 2024 millions of €	Q3 2024 millions of €	Q4 2024 millions of €	Change %	FY 2023 millions of €	FY 2024 millions of €	Change %
TOTAL REVENUE		6.592	6.301	6.372	6.468	6.580	(0,2)	25.200	25.721	2,1
NET REVENUE		6.410	6.148	6.216	6.306	6.405	(0,1)	24.532	25.075	2,2
EBITDA		2.739	2.730	2.707	2.888	2.813	2,7	10.794	11.138	3,2
EBITDA margin (EBITDA / total revenue)	%	41,5	43,3	42,5	44,6	42,8	1,2p	42,8	43,3	0,4p
EBITDA AL		2.583	2.576	2.553	2.731	2.656	2,8	10.238	10.516	2,7
EBITDA AL margin (EBITDA AL / total revenues)	%	39,2	40,9	40,1	42,2	40,4	1,2p	40,6	40,9	0,3p
Depreciation, amortization and impairment losses		(1.066)	(1.071)	(1.091)	(1.101)	(1.121)	(5,2)	(4.220)	(4.384)	(3,9)
Profit (loss) from operations = EBIT		1.673	1.659	1.616	1.787	1.692	1,1	6.574	6.754	2,7
CASH CAPEX (before spectrum investment)		1.144	1.493	1.061	1.084	1.145	0,1	4.587	4.782	4,3

FINANCIALS (AS REPORTED)

	Note	Q4 2023 millions of €	Q1 2024 millions of €	Q2 2024 millions of €	Q3 2024 millions of €	Q4 2024 millions of €	Change %	FY 2023 millions of €	FY 2024 millions of €	Change %
TOTAL REVENUE		6.589	6.298	6.369	6.465	6.579	(0,2)	25.187	25.711	2,1
NET REVENUE		6.408	6.146	6.213	6.304	6.404	(0,1)	24.520	25.066	2,2
SERVICE REVENUE		5.655	5.515	5.601	5.655	5.708	0,9	22.096	22.480	1,7
of which Fixed Service Revenue		3.990	3.870	3.908	3.948	4.009	0,5	15.535	15.735	1,3
of which Mobile Service Revenue		1.665	1.645	1.693	1.707	1.700	2,1	6.560	6.745	2,8
EBITDA		2.614	2.620	2.420	2.370	2.672	2,2	10.294	10.082	(2,1)
EBITDA margin (EBITDA / total revenue)	%	39,7	41,6	38,0	36,7	40,6	0,9p	40,9	39,2	(1,7p)
Depreciation, amortization and impairment losses		(1.066)	(1.071)	(1.091)	(1.101)	(1.121)	(5,2)	(4.220)	(4.384)	(3,9)
Profit (loss) from operations = EBIT		1.549	1.549	1.329	1.269	1.551	0,1	6.073	5.698	(6,2)
CASH CAPEX		1.144	1.493	1.061	1.084	1.145	0,1	4.587	4.782	4,3

GERMANY

OPERATIONALS

[Back to Content](#)

	Note	Q4 2023	Q1 2024	Q2 2024	Q3 2024	Q4 2024	Change %
GERMANY							
ACCESS LINES							
Fixed network	('000) 1	17.342	17.293	17.253	17.212	17.155	(1,1)
Broadband	('000) 1	15.018	15.057	15.098	15.136	15.152	0,9
Fiber	('000) 2	12.893	12.975	13.065	13.152	13.213	2,5
TV (incl. IPTV, SAT)	('000) 1	4.327	4.400	4.514	4.590	4.638	7,2
ULLs	('000) 1	2.527	2.349	2.181	2.020	1.887	(25,3)
Wholesale Broadband	('000) 1	8.307	8.411	8.481	8.547	8.587	3,4
Fiber	('000) 2	7.307	7.429	7.510	7.569	7.602	4,0
MOBILE CUSTOMERS							
Total	('000)	61.419	63.284	65.192	66.920	68.553	11,6
- contract	('000)	25.171	25.492	25.838	26.203	26.532	5,4
- prepaid	('000)	36.248	37.792	39.353	40.717	42.021	15,9

GERMANY

MOBILE COMMUNICATIONS

	Note	Q4 2023	Q1 2024	Q2 2024	Q3 2024	Q4 2024	Change %	FY 2023	FY 2024	Change %
AVERAGE MONTHLY CHURN	(%)	0,7	0,6	0,6	0,6	0,6	(0,1p)	0,7	0,6	(0,1p)
- contract	(%)	0,9	0,8	0,8	0,8	0,9	0,0p	0,9	0,9	0,0p
ARPU	(€)	9	9	9	9	8	(8,8)	9	9	(8,6)
- contract	(€)	20	19	20	19	19	(3,7)	20	19	(3,2)
- prepaid	(€)	2	2	2	2	1	(8,4)	2	2	(10,0)

1 Figures do not add up.

2 Sum of all FTTx accesses (e.g. FTTC/VDSL, Vectoring and FTTH/B).

GERMANY

[Back to Content](#)

REVENUE SPLIT - PRODUCTS

	Note	Q4 2023 millions of €	Q1 2024 millions of €	Q2 2024 millions of €	Q3 2024 millions of €	Q4 2024 millions of €	Change %	FY 2023 millions of €	FY 2024 millions of €	Change %
GERMANY		6.589	6.298	6.369	6.465	6.579	(0,2)	25.187	25.711	2,1
SERVICE REVENUE		5.655	5.515	5.601	5.655	5.708	0,9	22.096	22.480	1,7
of which Fixed Service Revenue		3.990	3.870	3.908	3.948	4.009	0,5	15.535	15.735	1,3
of which Mobile Service Revenue		1.665	1.645	1.693	1.707	1.700	2,1	6.560	6.745	2,8
RETAIL FIXED REVENUES		3.354	3.228	3.260	3.300	3.365	0,3	12.940	13.152	1,6
of which Fixed Revenues		2.001	2.011	2.021	2.030	2.043	2,1	7.925	8.105	2,3
Voice only customer revenues		173	166	160	155	152	(12,3)	722	632	(12,5)
Broadband customer revenues		1.267	1.267	1.272	1.266	1.272	0,4	5.007	5.078	1,4
TV customer revenues		561	577	589	609	619	10,4	2.196	2.395	9,1
of which Variable Revenues		82	76	70	71	74	(9,1)	334	292	(12,6)
of which Revenues from devices (fixed line)		170	171	174	174	177	4,6	663	697	5,1
thereof revenues from sale of devices and accessories (Fixed line)		22	24	23	27	25	12,2	82	98	19,8
MOBILE COMMUNICATIONS		2.401	2.222	2.146	2.197	2.356	(1,9)	8.762	8.920	1,8
WHOLESALE SERVICES FIXED NETWORK		658	666	671	675	669	1,7	2.677	2.681	0,1
of which Access / IP Data Services		504	503	519	522	518	2,7	2.022	2.062	2,0
of which access full ULL		72	66	60	55	50	(30,6)	320	231	(27,9)
of which wholesale broadband access lines		423	428	451	460	461	8,8	1.660	1.800	8,4
VALUE-ADDED SERVICES		15	14	9	12	11	(23,1)	65	46	(29,0)
OTHERS		162	168	283	282	179	10,4	744	912	22,6

REVENUE SPLIT - SEGMENTS

	Note	Q4 2023 millions of €	Q1 2024 millions of €	Q2 2024 millions of €	Q3 2024 millions of €	Q4 2024 millions of €	Change %	FY 2023 millions of €	FY 2024 millions of €	Change %
GERMANY		6.589	6.298	6.369	6.465	6.579	(0,2)	25.187	25.711	2,1
Consumer		3.330	3.232	3.274	3.333	3.336	0,2	12.640	13.174	4,2
Business	1	2.473	2.135	2.130	2.167	2.295	(7,2)	9.258	8.727	(5,7)
Wholesale	1	661	802	815	822	810	22,6	2.688	3.249	20,9
Others		126	130	149	144	138	10,0	602	561	(6,8)

1 As of 1 January 2024 integration of the international traffic business at segment Wholesale, previously included in segment Business Customers. Prior years figures were not adjusted.

FIXED NETWORK

[Back to Content](#)

OVERVIEW DOM. TERMINATION & WHOLESALE FEES (EXCL. VAT)

TERMINATION FEES IN CENT/MIN. ^{1,2,3}	OLD	NEW
2022	0.05	0.07
2023	-	0.07
2024	-	0.07
FULLY UNBUNDLED ("ULL") ⁸	OLD	NEW
Monthly fee	11,19	10,65
SUB-LOOP UNBUNDLED ("SLU") ⁸	OLD	NEW
Monthly fee	7,05	6,92
LAYER 2 BSA ^{4,5,6,7}	Old Kontingent Model	New Commitment Model
VDSL 50	16,55	15,72
VDSL 100	18,05	17,72
VDSL 250	23,37	19,72
LAYER 3 BSA ^{5,6,7}	Old Kontingent Model	New Commitment Model
VDSL 50	18,18	18,07
VDSL 100	19,68	20,07
VDSL 250	27,55	24,73

1 BNetzA approved the final glidepath for FTRs from 2019 until 2022

2 The European Commission published new maximum price limits ("Eurorates") for mobile communications (MTR) and fixed line termination (FTR) of voice connections for all member states of the European Union.

3 FTR will increase to 0.07 cents/min on July 1st, 2021. A uniform FTR of 0.07 cents/min applies across Europe from 01.01.2022.

4 Layer 2 fees were granted for 4 years until end of 31.03.2021.

5 New Commitment model came into effect as of 1.04.2021

6 New Layer 2 and Layer 3 fees include €3,69 upfront equivalent to former €4,80 upfront

7 New Commitment model has a term of 10 years with follow-up period of 3 years

8 Unbundling fee lowered to 10,65€ from mid 2022 and Sub-loop unbundling fee to 6,92€ from mid 2022.

CONTENT

At a Glance	3
<hr/>	
DT GROUP	
Adjusted for special factors	6
As reported	7
EBITDA Reconciliation	8
Special Factors in the consolidated income statement	9
Consolidated statement of financial position	10 - 11
Provisions for pensions	12
Maturity profile	13
Liquidity reserves	14
Net debt	15
Net debt development	16
Cash capex	17
Free cash flow	18
Personnel	19
Exchange rates	20

GERMANY

Financials	22
Operational & Mobile Communication KPIs	23
Additional information	24 - 25

UNITED STATES

Financials	27
Operational	28 - 29

EUROPE

Financials	31
------------	----

OTHER SEGMENTS

Group Development Financials	33
System Solutions Financials	34
GHS Financials	35

GLOSSARY

36

UNITED STATES

[Back to Content](#)

FINANCIALS (ADJUSTED FOR SPECIAL FACTORS)

	Note	Q4 2023 millions of €	Q1 2024 millions of €	Q2 2024 millions of €	Q3 2024 millions of €	Q4 2024 millions of €	Change %	FY 2023 millions of €	FY 2024 millions of €	Change %
TOTAL REVENUE		18.981	18.009	18.282	18.293	20.462	7,8	72.436	75.046	3,6
NET REVENUE		18.980	18.004	18.283	18.289	20.459	7,8	72.431	75.035	3,6
EBITDA	1	7.765	8.142	8.458	8.458	8.379	7,9	31.324	33.437	6,7
EBITDA margin (EBITDA / total revenues)	%	40,9	45,2	46,3	46,2	40,9	0,0p	43,2	44,6	1,4p
EBITDA AL		6.528	6.932	7.237	7.245	7.131	9,2	26.409	28.545	8,1
EBITDA AL margin (EBITDA AL / total revenues)	%	34,4	38,5	39,6	39,6	34,8	0,4p	36,5	38,0	1,5p
Depreciation, amortization and impairment losses	3	(3.942)	(3.785)	(3.793)	(3.727)	(3.888)	1,4	(15.281)	(15.192)	0,6
Profit (loss) from operations = EBIT		3.823	4.357	4.665	4.731	4.491	17,5	16.044	18.245	13,7
CASH CAPEX (before spectrum investment)	2	1.483	2.420	1.907	1.820	2.102	41,7	9.060	8.248	(9,0)

FINANCIALS (AS REPORTED)

	Note	Q4 2023 millions of €	Q1 2024 millions of €	Q2 2024 millions of €	Q3 2024 millions of €	Q4 2024 millions of €	Change %	FY 2023 millions of €	FY 2024 millions of €	Change %
TOTAL REVENUE		18.981	18.009	18.282	18.293	20.462	7,8	72.436	75.046	3,6
NET REVENUE		18.980	18.004	18.283	18.289	20.459	7,8	72.431	75.035	3,6
SERVICE REVENUE	4	15.014	14.827	15.238	15.215	15.863	5,7	58.522	61.143	4,5
EBITDA		7.569	8.031	8.462	8.346	11.029	45,7	30.038	35.869	19,4
EBITDA margin (EBITDA / total revenue)	%	39,9	44,6	46,3	45,6	53,9	14,0p	41,5	47,8	6,3p
Depreciation, amortization and impairment losses		(3.972)	(4.003)	(3.907)	(3.745)	(3.892)	2,0	(15.551)	(15.546)	0,0
Profit (loss) from operations = EBIT		3.597	4.028	4.555	4.601	7.138	98,4	14.487	20.323	40,3
CASH CAPEX		2.223	2.476	2.042	4.011	2.881	29,6	10.053	11.410	13,5

1 Excluding special factors affecting EBITDA of EUR EUR (196mn) in Q4/23, EUR (111mn) in Q1/24, EUR 4mn in Q2/24, EUR (112mn) in Q3/24, EUR 2,650mn in Q4/24.

2 Adjusted by excluding spectrum purchases of EUR 740mn in Q4/23, EUR 56mn in Q1/24, EUR 136mn in Q2/24, EUR 2,192mn in Q3/24, and EUR 780mn in Q4/24.

3 Excluding special factors affecting depreciation, amortization and impairment losses of EUR 31mn in Q4/23, EUR 218mn in Q1/24, EUR 114mn in Q2/24, EUR 18mn in Q3/24, and EUR 4mn in Q4/24.

4 Includes revenues from providing recurring wireless, customer roaming, handset insurance services, advertising, and wireline operations prior to the sale of the wireline business on May 1, 2023.

UNITED STATES OPERATIONAL

[Back to Content](#)

		Note	Q4 2023	Q1 2024	Q2 2024	Q3 2024	Q4 2024	Change %	FY 2023	FY 2024	Change %
CUSTOMERS	('000)		119.700	120.872	125.893	127.492	129.528	8,2	119.700	129.528	8,2
- Postpaid	('000)	4	98.052	99.272	100.610	102.185	104.118	6,2	98.052	104.118	6,2
- Prepay	('000)	5	21.648	21.600	25.283	25.307	25.410	17,4	21.648	25.410	17,4
NET ADDS	('000)		1.623	1.172	1.517	1.599	2.036	25,4	5.932	6.324	6,6
- Postpaid	('000)		1.570	1.220	1.338	1.575	1.933	23,1	5.650	6.066	7,4
- Prepay	('000)		53	(48)	179	24	103	94,3	282	258	(8,5)
AVERAGE MONTHLY CHURN											
- Postpaid	(%)		1,3	1,1	1,1	1,1	1,1	(0,2p)	1,2	1,1	(0,1p)
- Prepay	(%)		2,9	2,8	2,5	2,8	2,9	0,0p	2,8	2,7	(0,1p)
TOTAL REVENUES	(€ million)		18.981	18.009	18.282	18.293	20.462	7,8	72.436	75.046	3,6
SERVICE REVENUE	(€ million)	1	15.014	14.827	15.238	15.215	15.863	5,7	58.522	61.143	4,5
EBITDA (ADJUSTED FOR SPECIAL FACTORS)	(€ million)	2	7.765	8.142	8.458	8.458	8.379	7,9	31.324	33.437	6,7
EBITDA margin (adjusted for special factors) (EBITDA / total revenue)	(%)		40,9	45,2	46,3	46,2	40,9	0,0p	43,2	44,6	1,4p
EBITDA margin (adjusted for special factors) (EBITDA / service revenue)	(%)		51,7	54,9	55,5	55,6	52,8	1,1p	53,5	54,7	1,2p
EBITDA AL (ADJUSTED FOR SPECIAL FACTORS)	(€ million)		6.528	6.932	7.237	7.245	7.131	9,2	26.409	28.545	8,1
EBITDA AL margin (adjusted for special factors) (EBITDA AL / total revenue)	(%)		34,4	38,5	39,6	39,6	34,8	0,4p	36,5	38,0	1,5p
BLENDED ARPU											
- Postpaid	(€)		40	39	40	40	41	2,5	40	40	0,0
- Prepay	(€)		35	34	33	32	33	(5,7)	35	33	(5,7)
ARPA postpaid			131	130	132	133	137	4,6	129	133	3,1
CASH CAPEX	(€ million)		2.223	2.476	2.042	4.011	2.881	29,6	10.053	11.410	13,5
CASH CAPEX (before spectrum investment)	(€ million)	3	1.483	2.420	1.907	1.820	2.102	41,7	9.060	8.248	(9,0)

1 Includes revenues from providing recurring wireless, customer roaming, handset insurance services, advertising, and wireline operations prior to the sale of the wireline business on May 1, 2023.

2 Excluding special factors affecting EBITDA of EUR EUR (196mn) in Q4/23, EUR (111mn) in Q1/24, EUR 4mn in Q2/24, EUR (112mn) in Q3/24, EUR 2,650mn in Q4/24.

3 Adjusted by excluding spectrum purchases of EUR 740mn in Q4/23, EUR 56mn in Q1/24, EUR 136mn in Q2/24, EUR 2,192mn in Q3/24, and EUR 780mn in Q4/24.

4 In the fourth quarter of 2023, we recognized an additional base adjustment to increase postpaid phone customers by 20 thousand and increase postpaid other customers by 150 thousand due to fewer customers than expected whose service was deactivated as a result of the network shutdowns.

5 In the second quarter of 2024, we acquired 3.5 million prepaid customers through the Ka'ena Acquisition, which includes the impact of certain base adjustments to align the policies of Ka'ena and T-Mobile.

UNITED STATES

[Back to Content](#)

OPERATIONAL IN US-\$

	Note	Q4 2023	Q1 2024	Q2 2024	Q3 2024	Q4 2024	Change %	FY 2023	FY 2024	Change %
CUSTOMERS		119.700	120.872	125.893	127.492	129.528	8,2	119.700	129.528	8,2
- Postpaid	4	98.052	99.272	100.610	102.185	104.118	6,2	98.052	104.118	6,2
- Prepay	5	21.648	21.600	25.283	25.307	25.410	17,4	21.648	25.410	17,4
NET ADDS		1.623	1.172	1.517	1.599	2.036	25,4	5.932	6.324	6,6
- Postpaid		1.570	1.220	1.338	1.575	1.933	23,1	5.650	6.066	7,4
- Prepay		53	(48)	179	24	103	94,3	282	258	(8,5)
AVERAGE MONTHLY CHURN										
- Postpaid		1,3	1,1	1,1	1,1	1,1	(0,2p)	1,2	1,1	(0,1p)
- Prepay		2,9	2,8	2,5	2,8	2,9	0,0p	2,8	2,7	(0,1p)
TOTAL REVENUES		20.429	19.550	19.685	20.100	21.814	6,8	78.340	81.148	3,6
SERVICE REVENUE		16.158	16.096	16.407	16.715	16.913	4,7	63.302	66.131	4,5
EBITDA (ADJUSTED FOR SPECIAL FACTORS)		8.359	8.839	9.106	9.295	8.945	7,0	33.883	36.185	6,8
EBITDA margin (adjusted for special factors) (EBITDA / total revenue)		40,9	45,2	46,3	46,2	41,0	0,1p	43,3	44,6	1,3p
EBITDA margin (adjusted for special factors) (EBITDA / service revenue)		51,7	54,9	55,5	55,6	52,9	1,2p	53,5	54,7	1,2p
EBITDA AL (ADJUSTED FOR SPECIAL FACTORS)		7.027	7.525	7.792	7.962	7.614	8,4	28.567	30.893	8,1
EBITDA AL margin (adjusted for special factors) (EBITDA AL / total revenue)		34,4	38,5	39,6	39,6	34,9	0,5p	36,5	38,1	1,6p
BLENDED ARPU										
- Postpaid		43	43	43	44	44	2,3	43	43	0,0
- Prepay		38	37	36	35	35	(7,9)	38	36	(5,3)
ARPA postpaid		140	141	143	146	146	2,8	139	144	3,6
CASH CAPEX		2.374	2.688	2.199	4.423	3.052	28,6	10.851	12.361	13,9
CASH CAPEX (before spectrum investment)		1.592	2.627	2.053	2.009	2.225	39,8	9.796	8.915	(9,0)

1 Includes revenues from providing recurring wireless, customer roaming, handset insurance services, advertising, and wireline operations prior to the sale of the wireline business on May 1, 2023.

2 Excluding special factors affecting EBITDA of USD (212mn) in Q4/23, USD (120mn) in Q1/24, USD 4mn in Q2/24, USD (123mn) in Q3/24, USD 2,776mn in Q4/24.

3 Adjusted by excluding spectrum purchases of USD 782mn in Q4/23, USD 61mn in Q1/24, USD 146mn in Q2/24, USD 2,414mn in Q3/24, and USD 827mn in Q4/24.

4 In the fourth quarter of 2023, we recognized an additional base adjustment to increase postpaid phone customers by 20 thousand and increase postpaid other customers by 150 thousand due to fewer customers than expected whose service was deactivated as a result of the network shutdowns.

5 In the second quarter of 2024, we acquired 3.5 million prepaid customers through the Ka'ena Acquisition, which includes the impact of certain base adjustments to align the policies of Ka'ena and T-Mobile.

CONTENT

At a Glance	3
<hr/>	
DT GROUP	
Adjusted for special factors	6
As reported	7
EBITDA Reconciliation	8
Special Factors in the consolidated income statement	9
Consolidated statement of financial position	10 - 11
Provisions for pensions	12
Maturity profile	13
Liquidity reserves	14
Net debt	15
Net debt development	16
Cash capex	17
Free cash flow	18
Personnel	19
Exchange rates	20

GERMANY

Financials	22
Operational & Mobile Communication KPIs	23
Additional information	24 - 25

UNITED STATES

Financials	27
Operational	28 - 29

EUROPE

Financials	31
------------	----

OTHER SEGMENTS

Group Development Financials	33
System Solutions Financials	34
GHS Financials	35

GLOSSARY

36

EUROPE

[Back to Content](#)

FINANCIALS (ADJUSTED FOR SPECIAL FACTORS)

	Note	Q4 2023 millions of €	Q1 2024 millions of €	Q2 2024 millions of €	Q3 2024 millions of €	Q4 2024 millions of €	Change %	FY 2023 millions of €	FY 2024 millions of €	Change %
TOTAL REVENUE		3.112	2.959	3.073	3.110	3.205	3,0	11.790	12.347	4,7
NET REVENUE		3.063	2.911	3.025	3.041	3.149	2,8	11.586	12.126	4,7
EBITDA	1	1.134	1.198	1.231	1.306	1.204	6,2	4.590	4.939	7,6
EBITDA margin (EBITDA / total revenue)	%	36,4	40,5	40,1	42,0	37,6	1,2p	38,9	40,0	1,1p
EBITDA AL		1.011	1.069	1.108	1.180	1.074	6,2	4.114	4.431	7,7
EBITDA AL margin (EBITDA AL / total revenue)	%	32,5	36,1	36,0	37,9	33,5	1,0p	34,9	35,9	1,0p
Depreciation, amortization and impairment losses		(643)	(638)	(634)	(615)	(647)	(0,5)	(2.524)	(2.534)	(0,4)
Profit (loss) from operations = EBIT	2	491	560	597	692	557	13,6	2.067	2.405	16,4
CASH CAPEX (before spectrum investment)	3	444	483	457	449	483	8,8	1.766	1.872	6,0

FINANCIALS (AS REPORTED)

	Note	Q4 2023 millions of €	Q1 2024 millions of €	Q2 2024 millions of €	Q3 2024 millions of €	Q4 2024 millions of €	Change %	FY 2023 millions of €	FY 2024 millions of €	Change %
TOTAL REVENUE		3.112	2.959	3.073	3.110	3.205	3,0	11.790	12.347	4,7
NET REVENUE		3.063	2.911	3.025	3.041	3.149	2,8	11.586	12.126	4,7
SERVICE REVENUE		2.530	2.455	2.585	2.622	2.577	1,8	9.739	10.239	5,1
of which Fixed Service Revenue		1.189	1.129	1.179	1.152	1.180	(0,8)	4.446	4.640	4,4
of which Mobile Service Revenue		1.341	1.326	1.406	1.470	1.397	4,1	5.293	5.599	5,8
EBITDA		1.103	1.179	1.206	1.300	1.184	7,4	4.496	4.869	8,3
EBITDA margin (EBITDA / total revenue)	%	35,4	39,8	39,2	41,8	36,9	1,5p	38,1	39,4	1,3p
Depreciation, amortization and impairment losses		(643)	(638)	(634)	(615)	(735)	(14,2)	(2.524)	(2.622)	(3,9)
Profit (loss) from operations = EBIT		459	541	571	685	449	(2,2)	1.973	2.247	13,9
CASH CAPEX		520	484	497	449	488	(6,1)	2.049	1.919	(6,3)

1 Special factors affecting EBITDA: EUR +31mn in Q4/23, EUR +19mn in Q1/24, EUR +26mn in Q2/24, EUR +6mn in Q3/24 and EUR +20mn in Q4/24.

2 Special factors affecting EBIT: EUR +31mn in Q4/23 (thereof EUR +31mn from EBITDA), EUR +19mn in Q1/24 (thereof EUR +19mn from EBITDA), EUR +26mn in Q2/24 (thereof EUR +26mn from EBITDA), EUR +6mn in Q3/24 (thereof EUR +6mn from EBITDA) and EUR +108mn in Q4/24 (thereof EUR +20mn from EBITDA).

3 Spectrum: EUR 3mn in Croatia in Q4/23, EUR 73mn in Poland in Q4/23, EUR 1mn in Croatia in Q1/24, EUR 1mn in Croatia in Q2/24, EUR 11mn in Austria in Q2/24, EUR 28mn in Czech Republic in Q2/24, EUR 1mn in Croatia in Q3/24, EUR 1mn in Croatia in Q4/24 and EUR 4mn in Slovakia in Q4/24.

CONTENT

At a Glance	3
<hr/>	
DT GROUP	
Adjusted for special factors	6
As reported	7
EBITDA Reconciliation	8
Special Factors in the consolidated income statement	9
Consolidated statement of financial position	10 - 11
Provisions for pensions	12
Maturity profile	13
Liquidity reserves	14
Net debt	15
Net debt development	16
Cash capex	17
Free cash flow	18
Personnel	19
Exchange rates	20

GERMANY

Financials	22
Operational & Mobile Communication KPIs	23
Additional information	24 - 25

UNITED STATES

Financials	27
Operational	28 - 29

EUROPE

Financials	31
------------	----

OTHER SEGMENTS

Group Development Financials	33
System Solutions Financials	34
GHS Financials	35

GLOSSARY

36

GROUP DEVELOPMENT¹

[Back to Content](#)

FINANCIALS (ADJUSTED FOR SPECIAL FACTORS)

	Note	Q4 2023 millions of €	Q1 2024 millions of €	Q2 2024 millions of €	Q3 2024 millions of €	Q4 2024 millions of €	Change %	FY 2023 millions of €	FY 2024 millions of €	Change %
TOTAL REVENUE		7	2	4	0	3	(57,5)	115	10	(91,8)
GD Towers		0	0	0	0	0	n.a.	99	0	(100,0)
Other		7	2	4	0	3	(57,5)	16	10	(40,8)
EBITDA		(7)	(6)	(5)	(12)	(8)	(13,2)	50	(32)	n.a.
GD Towers		0	0	0	0	0	n.a.	78	0	(100,0)
Other		(7)	(6)	(5)	(12)	(8)	(13,2)	(28)	(32)	(15,0)
EBITDA AL		(7)	(6)	(5)	(12)	(8)	(13,2)	45	(32)	n.a.
GD Towers	2	0	0	0	0	0	n.a.	73	0	(100,0)
Other		(7)	(6)	(5)	(12)	(8)	(13,2)	(28)	(32)	(15,0)
EBITDA margin (EBITDA / total revenue)	%	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	43,6	n.a.	n.a.
EBITDA AL margin (EBITDA AL / total revenues)	%	2	n.a.	n.a.	n.a.	n.a.	n.a.	39,2	n.a.	n.a.
Depreciation, amortization and impairment losses	2	(1)	(1)	(1)	(1)	(1)	(36,5)	(2)	(3)	(8,5)
Profit (loss) from operations = EBIT		(8)	(7)	(6)	(12)	(9)	(15,1)	48	(34)	n.a.
CASH CAPEX (before spectrum investment)		2	1	1	1	2	(23,7)	24	4	(84,4)

FINANCIALS (AS REPORTED)

	Note	Q4 2023 millions of €	Q1 2024 millions of €	Q2 2024 millions of €	Q3 2024 millions of €	Q4 2024 millions of €	Change %	FY 2023 millions of €	FY 2024 millions of €	Change %
TOTAL REVENUE		7	2	4	0	3	(57,5)	115	10	(91,8)
NET REVENUE		3	2	4	(1)	2	(31,7)	32	8	(76,1)
SERVICE REVENUE		n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
EBITDA	3	212	(4)	(4)	(12)	(15)	n.a.	13.220	(36)	n.a.
EBITDA margin (EBITDA / total revenue)	%	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Depreciation, amortization and impairment losses	2	(1)	(1)	(1)	(1)	(1)	(36,5)	(2)	(3)	(8,5)
Profit (loss) from operations = EBIT	3	211	(5)	(5)	(13)	(16)	n.a.	13.217	(39)	n.a.
CASH CAPEX		2	1	1	1	2	(23,7)	24	4	(84,4)

1 The partial sale of GD towers was completed on February 1st, 2023. Therefore the entity is no longer consolidated within the DT group.

2 Q3/2022 incl. Held-for-Sale impact of GD Towers starting from 07/2022. EBITDA AL positively impacted by IFRS16 depreciation falling out.

3 Q1/2023 the sale of GD Towers was completed on February 1st, 2023. Towers closing resulted in a gain of c. 12,9€bn (special factor).

SYSTEMS SOLUTIONS

[Back to Content](#)

FINANCIALS (ADJUSTED FOR SPECIAL FACTORS)

	Note	Q4 2023 millions of €	Q1 2024 millions of €	Q2 2024 millions of €	Q3 2024 millions of €	Q4 2024 millions of €	Change %	FY 2023 millions of €	FY 2024 millions of €	Change %
TOTAL REVENUE		1.031	993	981	991	1.039	0,8	3.896	4.004	2,8
International Revenue		358	354	337	332	348	(2,6)	1.357	1.371	1,0
NET REVENUE		868	843	831	832	871	0,3	3.258	3.377	3,7
EBITDA		101	100	110	125	127	25,4	416	462	11,0
EBITDA margin (EBITDA / total revenue)	%	9,8	10,1	11,2	12,6	12,2	2,4p	10,7	11,5	0,8p
EBITDA AL		76	77	87	102	102	34,1	321	369	14,8
EBITDA AL margin (EBITDA AL / total revenues)	%	7,4	7,8	8,9	10,3	9,9	2,5p	8,3	9,2	0,9p
Depreciation, amortization and impairment losses		(55)	(53)	(54)	(55)	(60)	(8,2)	(218)	(222)	(1,7)
Profit (loss) from operations = EBIT		46	48	55	70	68	45,8	198	240	21,2
EBIT MARGIN	%	4,5	4,8	5,6	7,0	6,5	2,0p	5,1	6,0	0,9p
CASH CAPEX (before spectrum investment)		43	63	61	47	59	35,4	210	229	9,1
ORDER ENTRY		1.386	823	957	870	1.370	(1,2)	3.628	4.020	10,8

FINANCIALS (AS REPORTED)

	Note	Q4 2023 millions of €	Q1 2024 millions of €	Q2 2024 millions of €	Q3 2024 millions of €	Q4 2024 millions of €	Change %	FY 2023 millions of €	FY 2024 millions of €	Change %
TOTAL REVENUE		1.031	993	981	991	1.039	0,8	3.896	4.004	2,8
NET REVENUE		868	843	831	832	871	0,3	3.258	3.377	3,7
SERVICE REVENUE		1.004	973	947	958	1.004	0,0	3.796	3.883	2,3
EBITDA		43	77	78	98	91	n.a.	272	344	26,2
EBITDA margin (EBITDA / total revenue)	%	4,2	7,8	7,9	9,9	8,7	4,5p	7,0	8,6	1,6p
Depreciation, amortization and impairment losses		(135)	(59)	(59)	(59)	(60)	55,7	(344)	(237)	31,1
Profit (loss) from operations = EBIT		(91)	18	19	39	31	n.a.	(71)	107	n.a.
CASH CAPEX		43	63	61	47	59	35,4	210	229	9,1

GROUP HEADQUARTERS & GROUP SERVICES

[Back to Content](#)

FINANCIALS (ADJUSTED FOR SPECIAL FACTORS)

	Note	Q4 2023 millions of €	Q1 2024 millions of €	Q2 2024 millions of €	Q3 2024 millions of €	Q4 2024 millions of €	Change %	FY 2023 millions of €	FY 2024 millions of €	Change %
TOTAL REVENUE		587	546	561	552	567	(3,4)	2.305	2.226	(3,4)
NET REVENUE		48	36	39	35	47	(1,9)	158	158	(3,6)
EBITDA		(118)	(101)	(86)	(80)	(248)	n.a.	(323)	(515)	(59,6)
EBITDA margin (EBITDA / total revenue)	%	(20,0)	(18,5)	(15,3)	(14,5)	(43,8)	(23,8p)	(14,0)	(23,1)	(9,1p)
EBITDA AL		(187)	(168)	(158)	(154)	(321)	(71,9)	(609)	(801)	(31,6)
EBITDA AL margin (EBITDA AL / total revenue)	%	(31,8)	(30,8)	(28,1)	(27,9)	(56,7)	(24,9p)	(26,4)	(36,0)	(9,6p)
Depreciation, amortization and impairment losses		(331)	(301)	(304)	(309)	(328)	0,9	(1.326)	(1.241)	6,4
Profit (loss) from operations = EBIT		(449)	(402)	(389)	(389)	(576)	(28,4)	(1.649)	(1.756)	(6,5)
CASH CAPEX (before spectrum investment)		247	199	196	202	236	(4,7)	969	833	(14,0)

FINANCIALS (AS REPORTED)

	Note	Q4 2023 millions of €	Q1 2024 millions of €	Q2 2024 millions of €	Q3 2024 millions of €	Q4 2024 millions of €	Change %	FY 2023 millions of €	FY 2024 millions of €	Change %
TOTAL REVENUE		587	546	561	552	567	(3,4)	2.305	2.226	(3,4)
NET REVENUE		48	36	39	35	47	(1,9)	158	158	(3,6)
SERVICE REVENUE		268	236	240	239	257	(3,8)	1.024	972	(5,0)
EBITDA		(225)	(138)	(182)	(138)	(358)	(59,5)	(522)	(816)	(56,4)
EBITDA margin (EBITDA / total revenue)	%	(38,2)	(25,2)	(32,5)	(25,0)	(63,2)	(25,0p)	(22,6)	(36,7)	(14,1p)
Depreciation, amortization and impairment losses		(356)	(301)	(304)	(309)	(328)	7,9	(1.352)	(1.242)	8,1
Profit (loss) from operations = EBIT		(581)	(439)	(485)	(447)	(686)	(18,1)	(1.874)	(2.058)	(9,8)
CASH CAPEX		247	199	196	202	236	(4,7)	969	833	(14,0)

GLOSSARY AND DISCLAIMER

In addition to financial information presented in accordance with IFRS, this presentation contains non-GAAP financial measures,	
such as ...	which is defined as ...
EBIT	Abbreviation for EARNINGS BEFORE INTEREST AND TAXES. EBIT is equivalent to the P&L-line "Profit from operations".
Adj. EBIT	EBIT adjusted for special factors.
EBT	Abbreviation for EARNINGS BEFORE TAXES. EBT is equivalent to the P&L-line "Profit before income taxes".
Adj. EBT	EBT adjusted for special factors.
EBITDA	Abbreviation for EARNINGS BEFORE INTEREST, TAXES, DEPRECIATION AND AMORTIZATION. EBITDA is equivalent to EBIT before Depreciation and Amortization. Depreciation and Amortization is not a line in the P&L but provided in the notes as "Other disclosures".
Adj. EBITDA	EBITDA adjusted for special factors.
EBITDA AL	Abbreviation for EARNINGS BEFORE INTEREST, TAX, DEPRECIATION AND AMORTIZATION after leases.
Special factors	Special factors impair the comparability of the results with previous periods. Details on the special factors are given for the group and each operating segment.
Cash capex	Cash outflows for investments in intangible assets (excluding goodwill) and property, plant and equipment.
Free cash flow	Net cash from operating activities minus net cash outflows for investments in intangible assets (excluding goodwill) and property, plant and equipment.
Free cash flow AL	Net cash from operating activities minus net cash outflows for investments in intangible assets (excluding goodwill) and property, plant and equipment after leases.
Gross debt	Gross debt includes not only bonds and liabilities to banks, but also liabilities to non-banks from promissory notes, lease liabilities, liabilities arising from ABS transactions (capital market liabilities), liabilities from derivatives and cash collateral.
Net debt	Net debt is calculated by deducting cash and cash equivalents as well as financial assets classified as held for trading and available for sale (due \leq 1 year). In addition, receivables from derivatives and other financial assets are deducted from gross debt.
Net debt w/o Leases	Net debt without leases
n.a.	not applicable
ARPU	Abbreviation for AVERAGE REVENUE PER USER. Calculation: Service fee, as well as voice, non voice, roaming and visitor revenues, divided by the average number of customers in the period. Visitor revenues are allocated exclusively to contract customers.

The figures in this presentation are unaudited. These and the other non-GAAP financial measures used by Deutsche Telekom are derived from our IFRS financial information but do not comply with IFRS and should not be viewed as a substitute for our IFRS figures.